



**BroadBand Tower, Inc.**  
(Securities Code: 3776)

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**Financial Results Briefing  
for the Fiscal Year Ended December 31, 2025**

I

Overview of Financial Results

II

Market and Business Environment

III

Full-Year Earnings Forecast for the Fiscal Year Ending  
December 31, 2026

IV

Shareholder Return Policy

Appendix

# I. Overview of Financial Results

## Computer Platform business

BroadBand Tower, Inc. and TSS LINK, Inc.



Data Center  
Cloud  
Storage



TSSLINK

Development and  
sales of internal fraud  
prevention  
solutions  
(security products)

## Consolidated subsidiaries

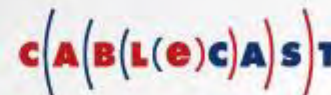
GiTV  
GiTV Fund I / GiTV Fund II



Investment

## Media Solutions business

Japan CableCast, Inc. (JCC)



Subscription management for Cable TV  
premium channels  
Regional disaster prevention DX services

### \*Equity-method affiliates:

CampusNavi TV Co., Ltd., Mobile Internet Capital, Inc., and Okinawa Cable Network, Inc.

## Data centers



- **Four locations within Tokyo's 23 wards, one in Osaka**
  - Otemachi, Tokyo: Japan's internet hub
- **On-premises connectivity with Japan's three major IX\* operators and mega-cloud providers**
  - Direct connection to IX\* operators, which offer interconnection points for the internet, and to services such as Amazon (AWS) and Microsoft (Azure)

\*IX: Internet exchange    \*Three major IX operators: JPIX, BBIX, JPNAP

## Cloud solutions



- **c9, independently managed cloud service**
  - Reliable support and a high-bandwidth backbone network
- **Hybrid-cloud and multi-cloud solutions**
  - c9: Distributed processing on the public cloud and web application utilization, with data centers as the core system

## Data solutions



- **Sales and support for Dell Technologies NAS products**
  - Comprehensive support, backed by 20 years of experience
- **Superna: ransomware solution**
  - Compatible with Dell Technologies Isilon/PowerScale

## Content platform



### ■ JC-HITS: Multi-channel distribution service

- Distribution of content, including video, audio, and electronic program guides (EPG) sourced from program suppliers, to cable TV operators

### ■ Entele: Cable-only channel

- General entertainment channel that supports local communities and connects different regions via cable TV stations nationwide

## Information platform



### ■ JC-data: Data broadcasting service

- Provision of data, such as weather and disaster-prevention information and lifestyle and entertainment information, to cable TV operators

### ■ JC-Smart: App for smartphones and tablets

- Provision of real-time disaster-prevention and daily living information during emergencies; serves as a portable disaster-prevention tool

### ■ Regional and Disaster Prevention DX Service: Distribution of disaster information to municipalities

- Full cloud migration of distribution facilities and system sharing with municipalities; distribution through various devices\*

\* Smartphones and tablets (JC-Smart), televisions and audio announcement terminals, and IP-based notification terminals

## Computer Platform business

### Data solutions won a mega project

- ◆ Won a large-scale project for Dell PowerScale/Isilon from a globally recognized, leading Japanese IP content provider

### Signed building lease agreement and MOU regarding renewable power supply for Ishikari Renewable Energy Data Center

- ◆ Leased one data hall (approximately 570 square meters, equivalent to 190 racks) and provided services as a “DC in DC” operator, in addition to managing an entire data center facility under a building management outsourcing contract

### Began a joint demonstration experiment for a new data platform that overcomes geographical limitations using IOWN

- ◆ Signed a joint research agreement with NTT EAST and began a collaborative demonstration experiment of storage systems for the next-generation IOWN communication platform between data centers in Tokyo and Hokkaido

### Deployed NTT-ME’s data center interconnection services

- ◆ Deployed NTT-ME’s JPDC Cabling services at the New Otemachi Site, the core data center, to further strengthen connectivity

### BroadBand Tower, Arrosoft, and Zadara formed a three-way partnership

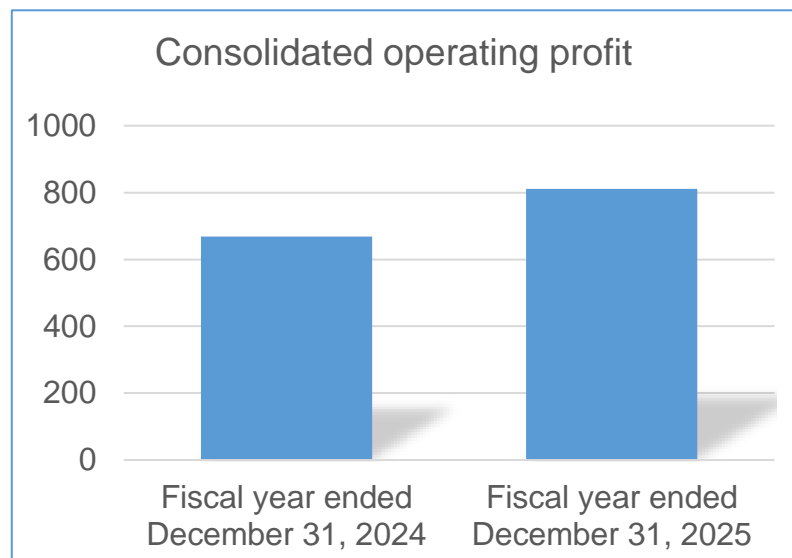
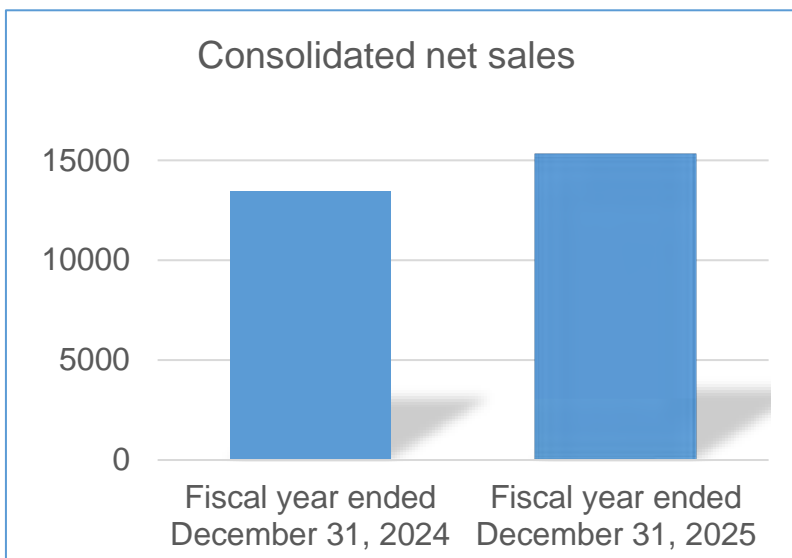
- ◆ Established a partnership to jointly advance the deployment of the CloudAny inter-cloud migration and disaster recovery (DR) measures in the Japanese market

## Media Solutions business

### Expanded regional and disaster prevention DX services

- ◆ Began operating regional and disaster prevention DX services in Rusutsu Village and Rankoshi Town (Hokkaido), Aoki Village (Nagano Prefecture), and elsewhere; utilized television, a smartphone app, disaster-prevention DX tablets, and other resources to achieve precise and accurate information delivery

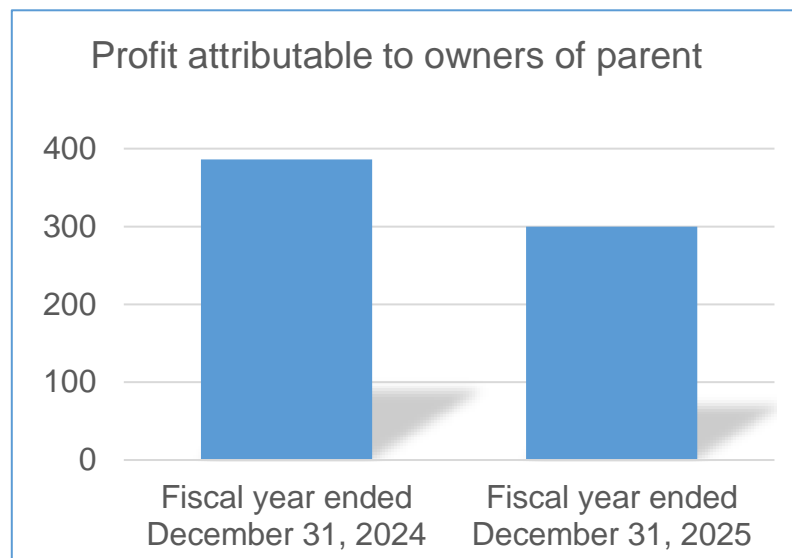
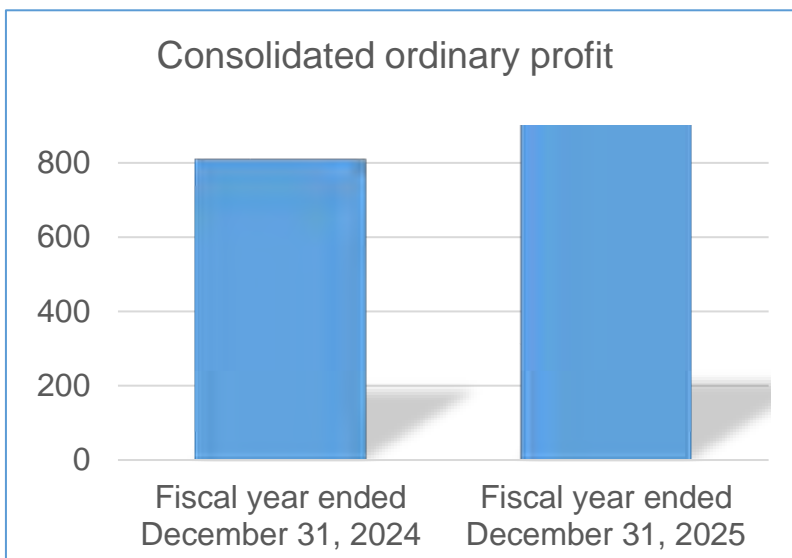
Consolidated sales: 13.9% increase; operating profit: 21.4% increase  
 A large project awarded by a globally recognized, leading Japanese IP content provider significantly contributed to an increase in sales and profit



(Millions of yen)	Fiscal year ended December 31, 2024	Fiscal year ended December 31, 2025	Change	%
Consolidated net sales	13,423	15,289	1,866	13.9%
Consolidated operating profit	668	811	143	21.4%

Consolidated ordinary profit: 12.3% increase; profit attributable to owners of parent: 22.3% decrease

Ordinary profit increased due to factors such as an increase in operating profit. Profit attributable to owners of parent decreased due to extraordinary losses in the Computer Platform business, including impairment losses on fixed assets.

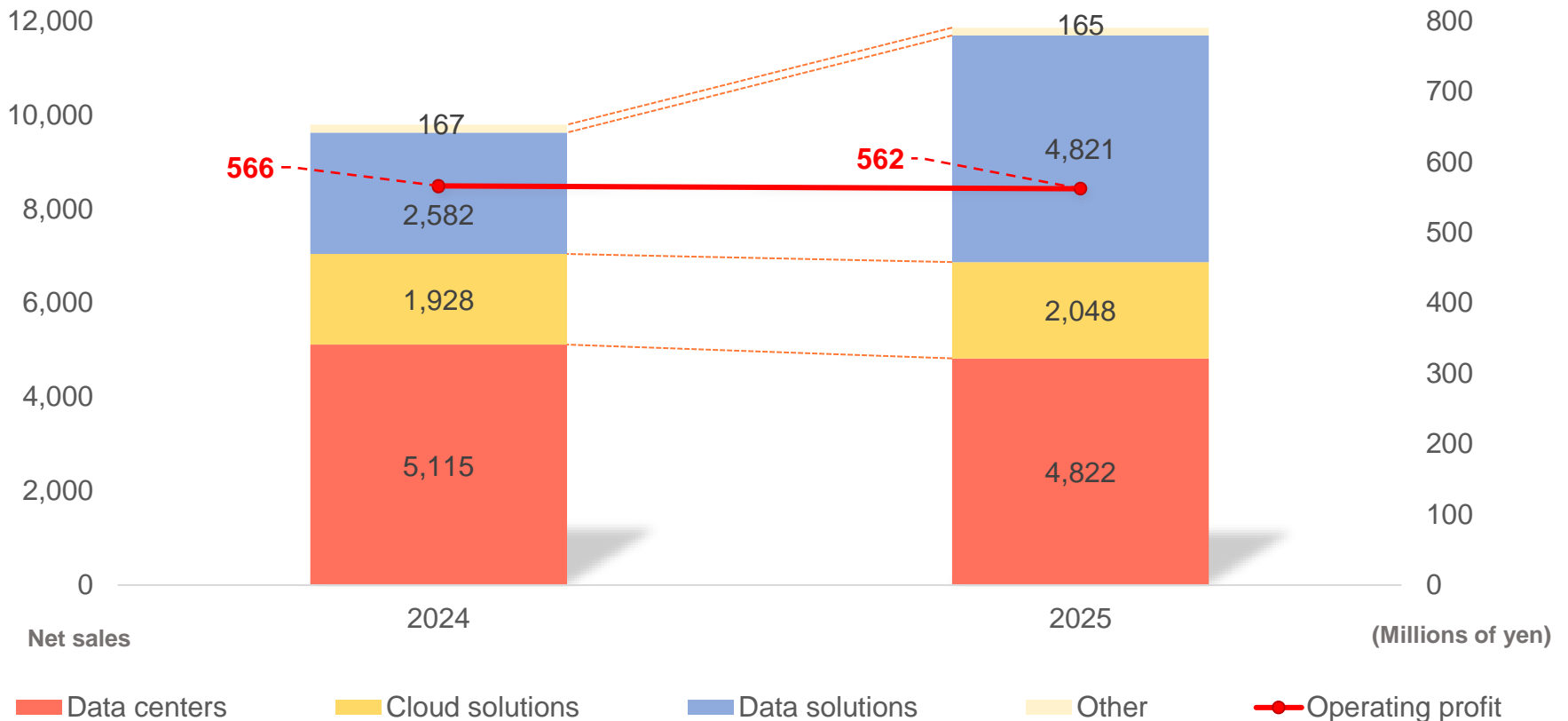


(Millions of yen)	Fiscal year ended December 31, 2024	Fiscal year ended December 31, 2025	Change	%
Consolidated ordinary profit	809	909	100	12.3%
Profit attributable to owners of parent	386	300	(86)	(22.3%)

# Computer Platform Business Segment (YoY)

**Net sales increased by 21.3%; Operating profit decreased by 0.7%**

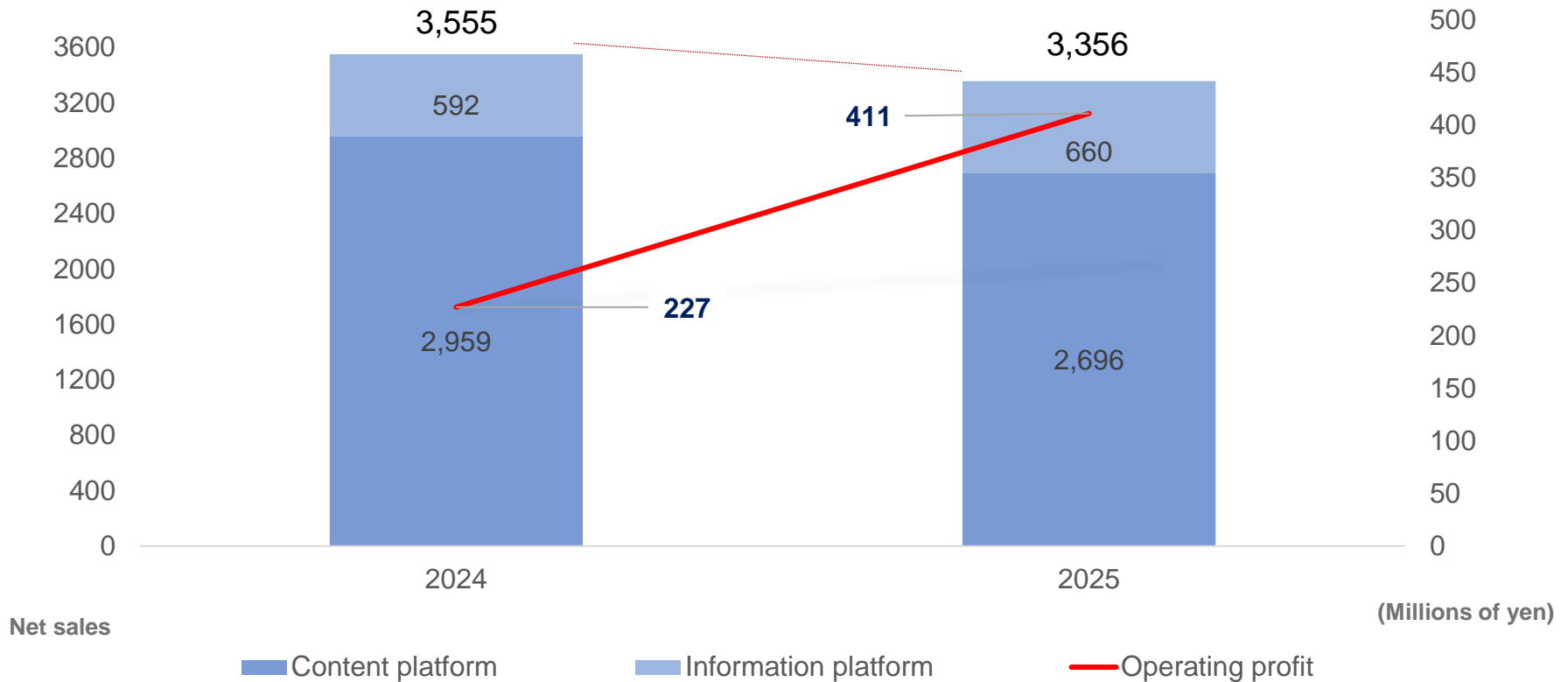
Net sales increased significantly due to a large-scale data solution order from a globally recognized, leading Japanese IP content provider. Operating profit decreased as sales from data centers returned to normal levels.



## Net sales decreased by 5.6%; operating profit increased by 81.2%

Net sales decreased overall due to a decline in content platform sales, even as information platform sales rose thanks to increased orders for regional and disaster prevention DX services. Operating profit increased, driven by higher information platform sales and cost reductions for the content platform.

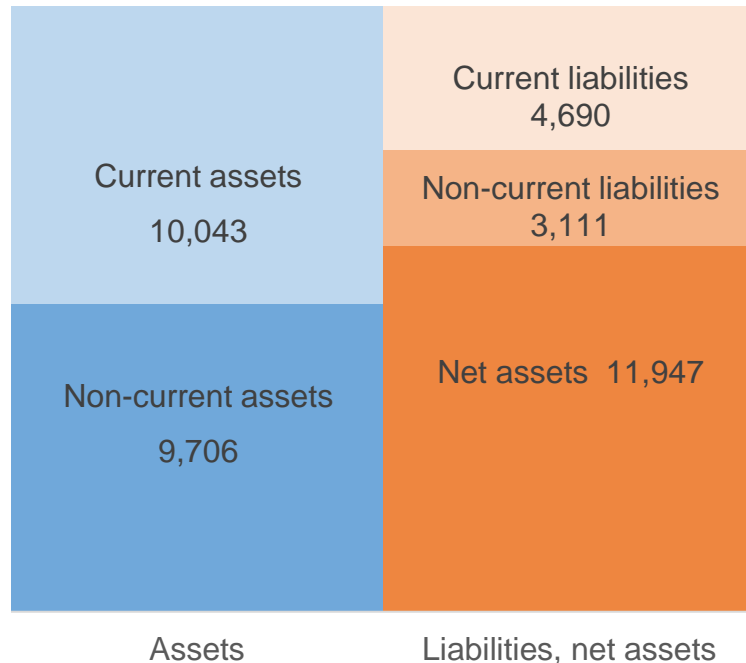
## Number of implementations of regional DX by local governments: 13 (as of the end of June 2025)



# Summary of the Consolidated Balance Sheet

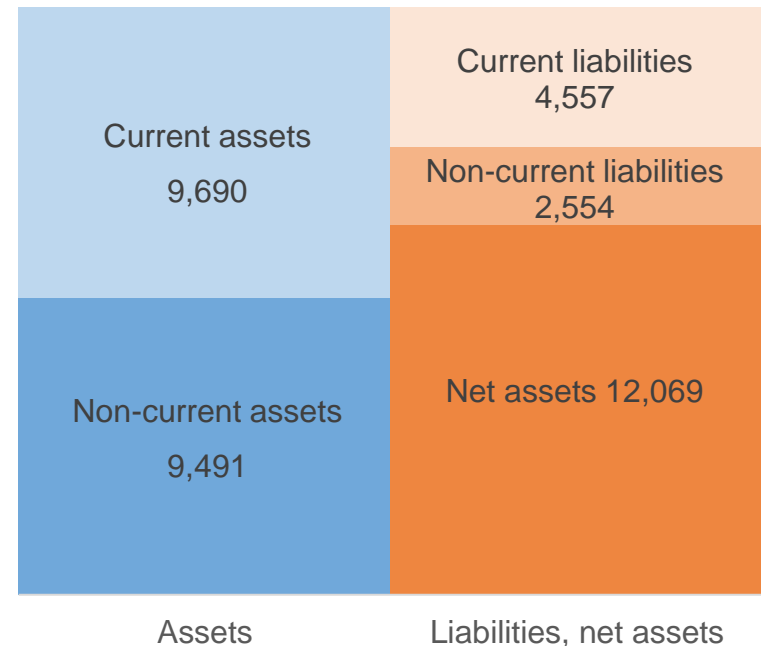
Total assets decreased due to a decline in cash and deposits, property, plant and equipment, and intangible assets, among other factors, despite an increase in accounts receivable-trade. Total liabilities decreased due to factors including repayments of borrowings, despite increases in income taxes payable and advances received. Total net assets increased due to factors such as the increase in retained earnings resulting from the recognition of profit attributable to owners of parent. The equity ratio increased to 45.7%.

Fiscal year ended December 31, 2024



Equity ratio: 43.7%

Fiscal year ended December 31, 2025



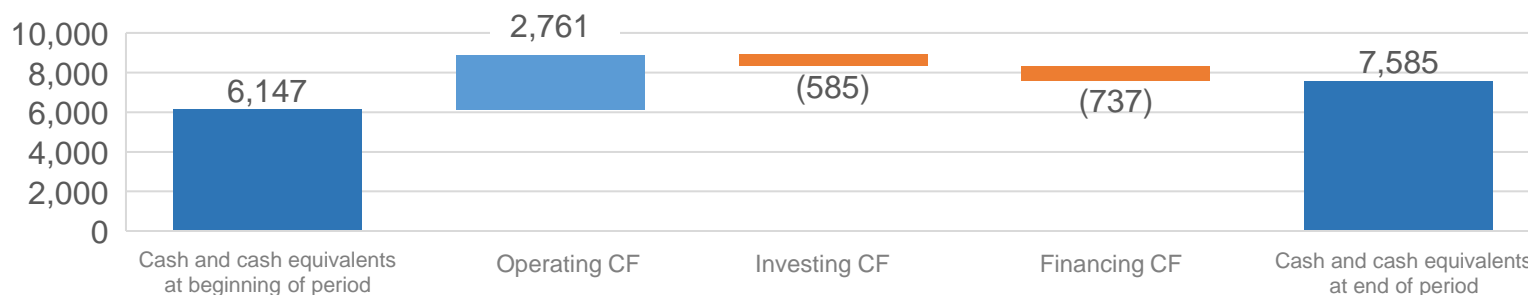
Equity ratio: 45.7%

# Summary of the Consolidated Cash Flows

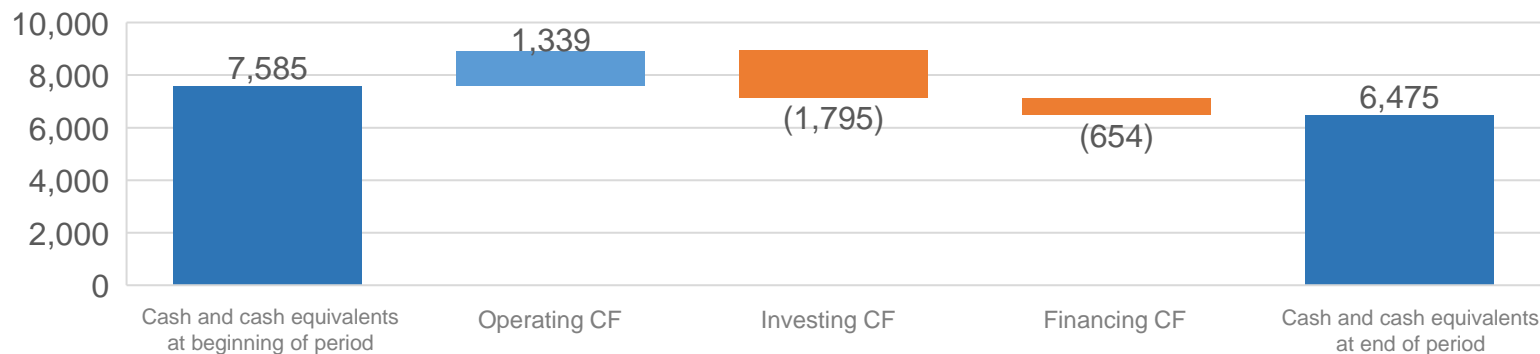
- **Cash flows from operating activities:** Inflows from profit before income taxes and depreciation (non-cash expense), etc.
- **Cash flows from investing activities:** Outflows due to payments into time deposits, acquisition of property, plant and equipment, etc.
- **Cash flows from financing activities:** Outflows due to repayments of long-term borrowings, dividends paid, etc.

Fiscal year ended December 31, 2024

(Million of yen)

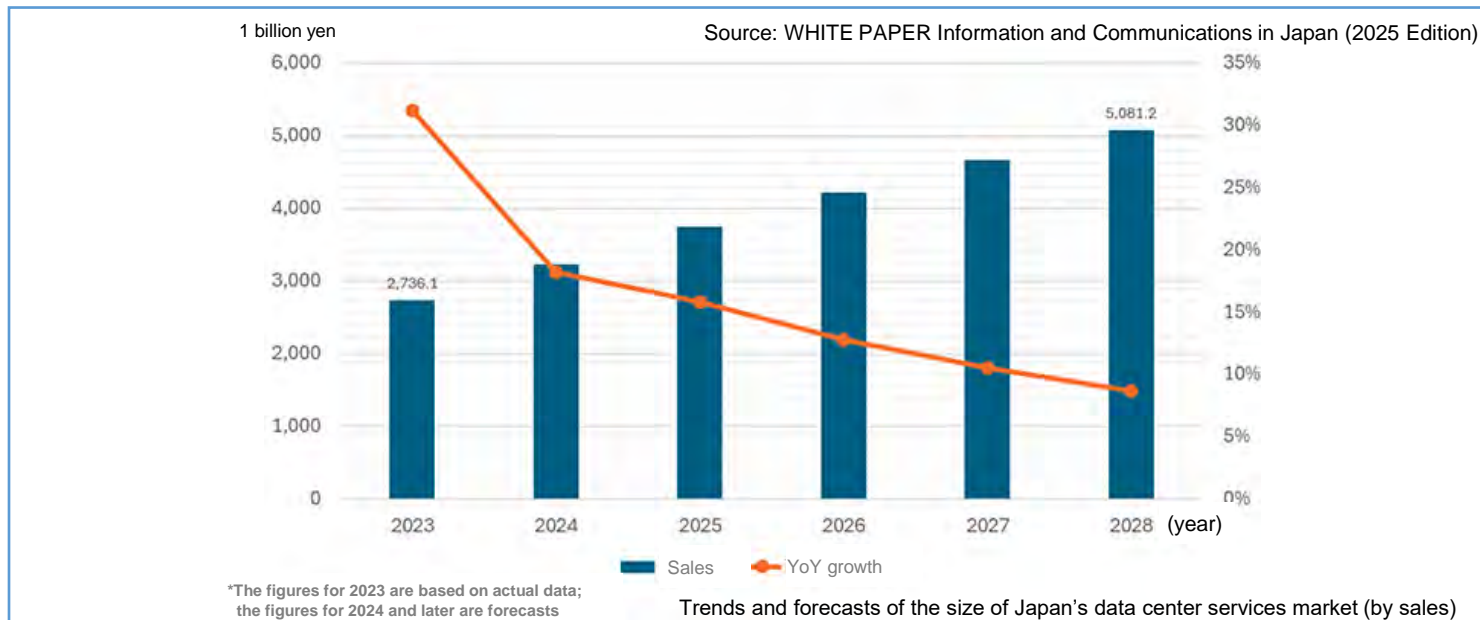


Fiscal year ended December 31, 2025



## II. Market and Business Environment

## Japan's data center market continues to expand



⇒ Expansion and rapid change in demand brought about by the widespread adoption of generative AI

**Increase in data traffic**

**Urban DCs = Network hubs**

**Increasing demand for suburban DCs**

**Complementary functions through DC role differentiation**

Expanding rapidly even though video streaming, web browsing, and other activities still hold a large share

Function as traffic-aggregation points and as central hubs for high-speed, low-latency connections

The need for large-scale power sources, vast land, and high-efficiency cooling drives large-scale development

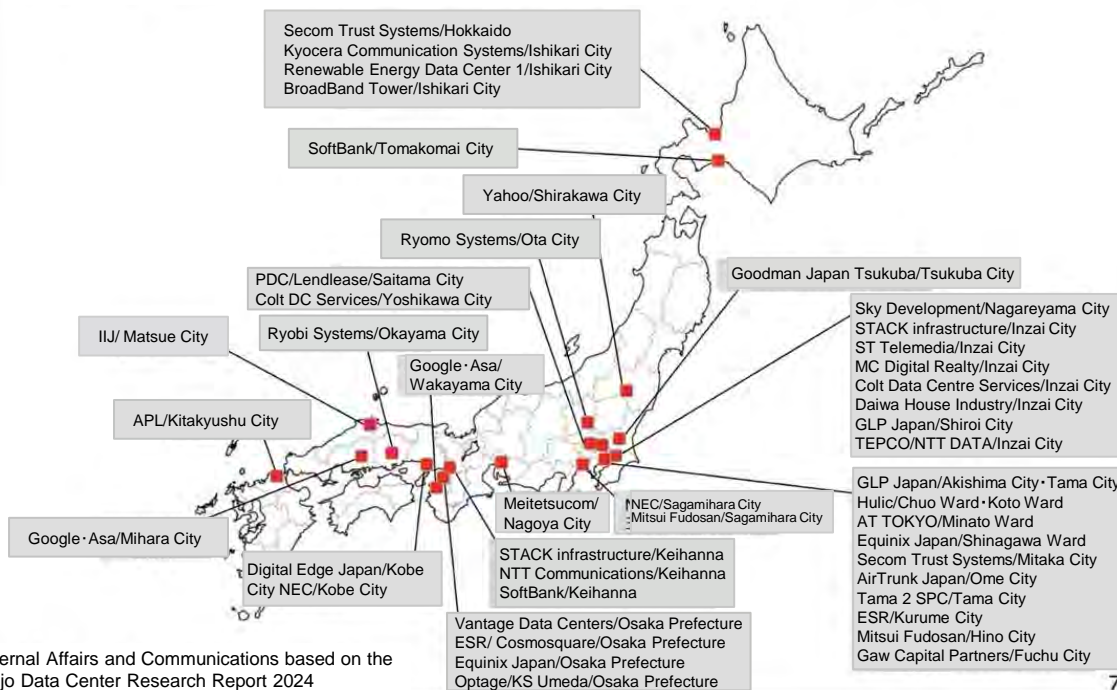
Urban DCs: low latency and high connectivity

Suburban DCs: large-scale power sources and high-efficiency cooling

## Data center construction plans spreading across Japan

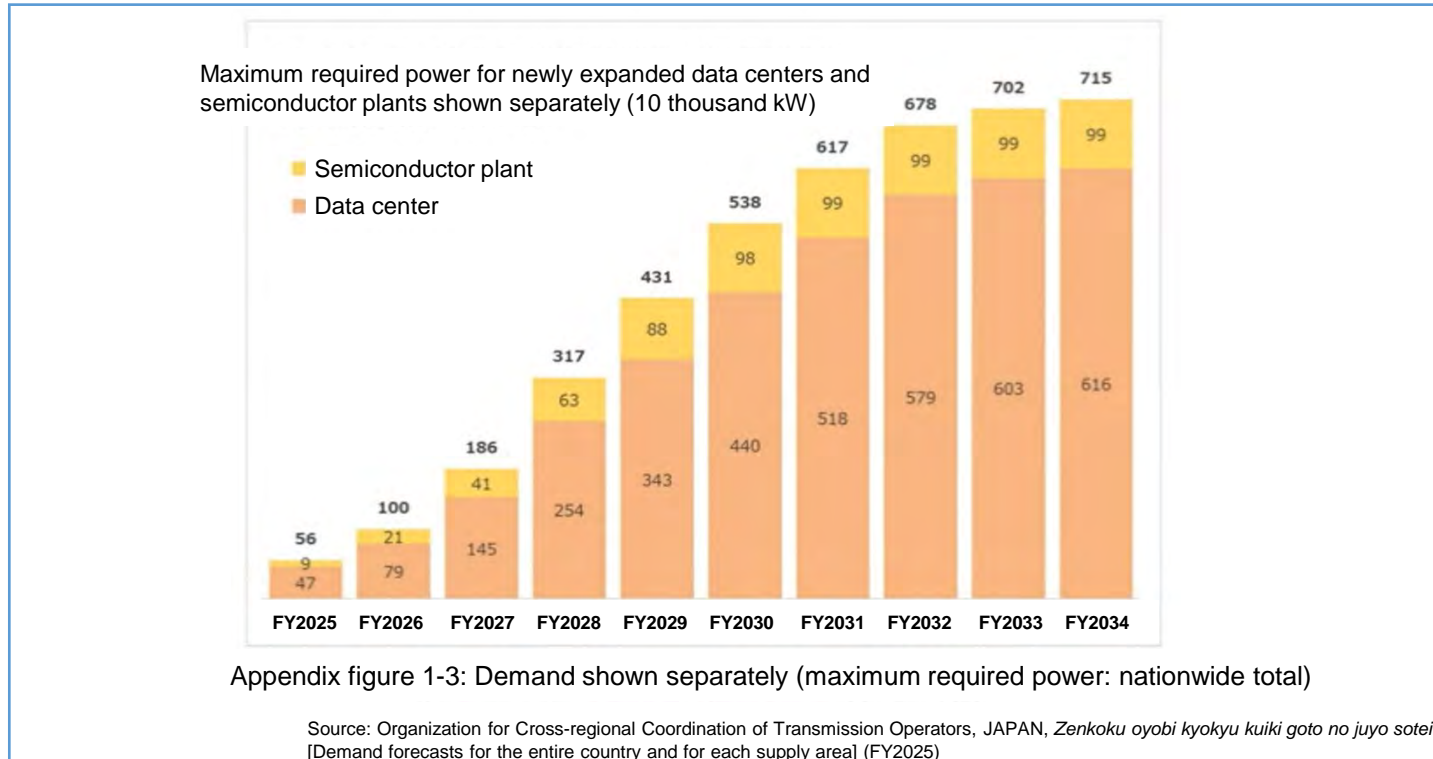
### (Reference) Data center construction plans for 2024 and beyond

\*Excluding small-scale facilities such as container-type data centers and expansion projects



⇒ In addition to business continuity planning (BCP) and disaster recovery (DR) measures, tight electricity demand and nationwide digital transformation are driving regional dispersion

## Domestic electricity demand is increasing due to structural shifts associated with rising demand for data centers



### Electricity demand is surging

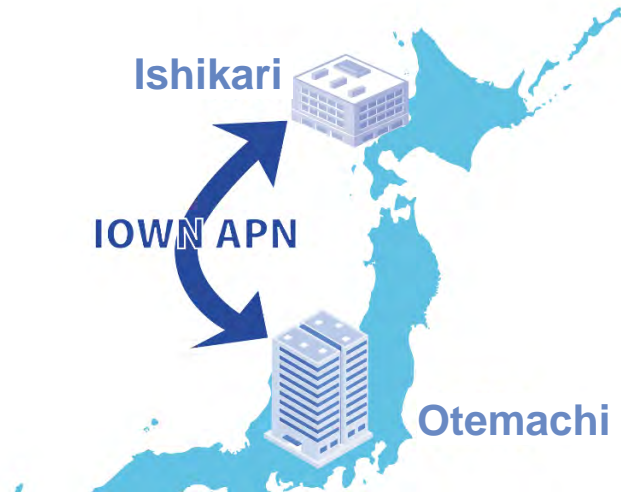
As ICT devices increase in performance and become compact, racks are becoming more densely packed. In particular, AI training applications require a large-scale power source and high-density electricity.

Power consumption related to data centers is expected to grow to approximately 2.5 times its current level over the next 10 years.

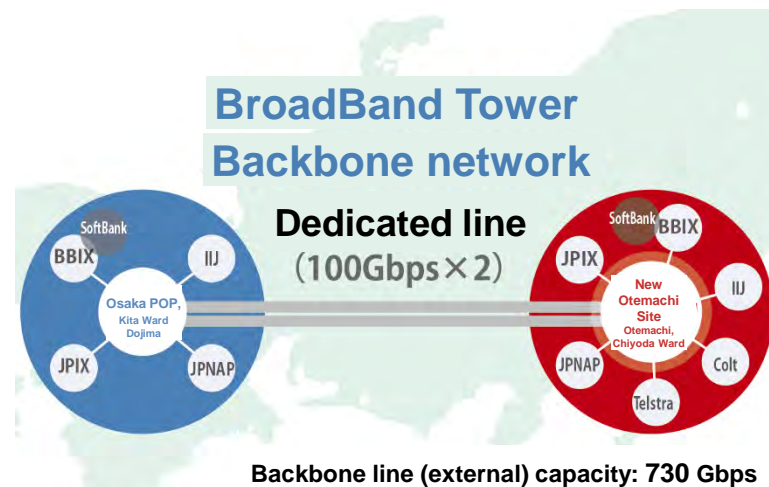
### Securing power is key to growth

Capabilities to access power sources and procure renewable energy determine the competitiveness of DC operators.

(1) Complementary strategy of urban DCs x suburban DCs



(2) Core network functions of urban DCs



(3) Large-scale processing and DR by suburban DCs



Ishikari Renewable Energy Data Center 1; Construction photo taken in November  
 Courtesy of Ishikari Renewable Energy Data Center LLC No. 1

(4) Digital infrastructure to support the AI era



## Future Outlook for Data Centers

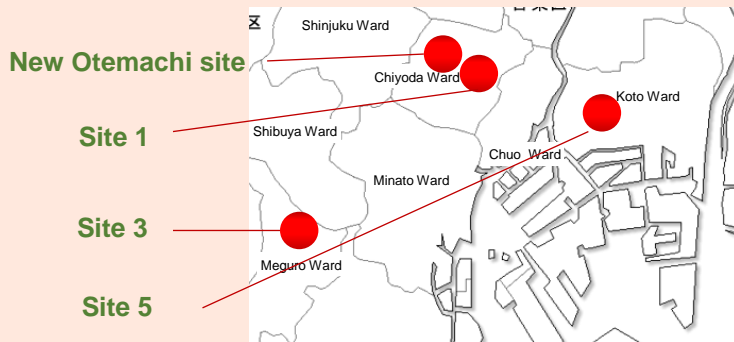
### Becoming a data center operator equipped to support both network connectivity and power requirements

We will establish closed network connections to Internet exchanges (IX), which are interconnection points for the internet, and to mega cloud providers such as Amazon Web Services (AWS), Microsoft Azure, and Google Cloud Platform (GCP) through the New Otemachi Site and Site 1, which are core locations, using dedicated lines that connect to multiple data centers in Tokyo and to Dojima, Osaka's internet hub. Furthermore, using NTT-ME's JPDC Cabling services, we will also achieve redundant connections to data centers operated by various businesses. A connection to Hokkaido via IOWN is also being planned.

#### Urban data centers

##### Internet access hubs

With Tokyo's Otemachi, Japan's internet hub, as the core of our operations, we will have strong connectivity to destinations throughout Japan and around the world.



#### Suburban data centers

##### Information processing and disaster recovery (DR) centers

We will implement various measures, such as AI training and information processing, distributed storage, data backup, and protection against ransomware, while minimizing environmental impact.

##### Ishikari Renewable Energy Data Center



**Opening in fall 2026**



With Tokyo's Otemachi as the core of our operations, we will promote effective integration between electricity and communications (the "watt-bit" collaboration) to create new areas of growth

## Future Outlook for Data Centers

### Evolving into a next-generation business structure, driven by the increasing liquidity of the data center market

We have established operations under a basic agreement with Ishikari Renewable Energy Data Center LLC No. 1. We are pursuing an asset-light business model through collaborative frameworks with other companies and through special purpose companies (SPCs). Through business development leveraging our strengths in data center construction and operational capabilities, we will accelerate business growth without being constrained by scale or funding limitations, thereby gaining further business experience and expertise.

#### ○ Consulting

Provide consulting services until completion

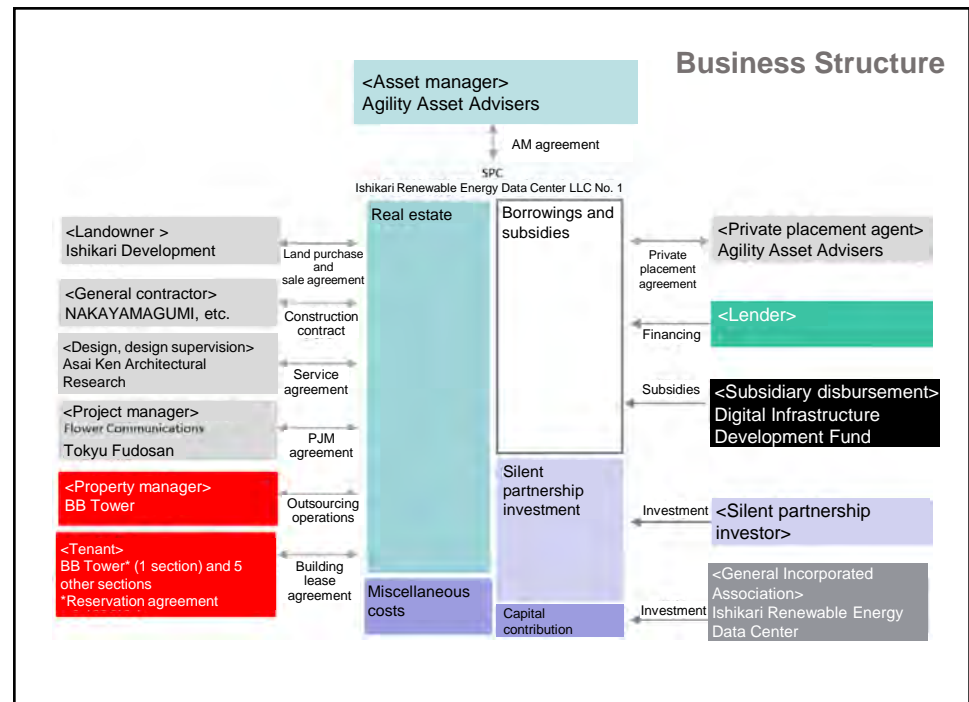
#### ○ Property management

Provide overall facility management services after completion

#### ○ Data center operation

Provide data center services as a “DC-in-DC” operator (190 racks)

\*Executed lease agreement in November 2025

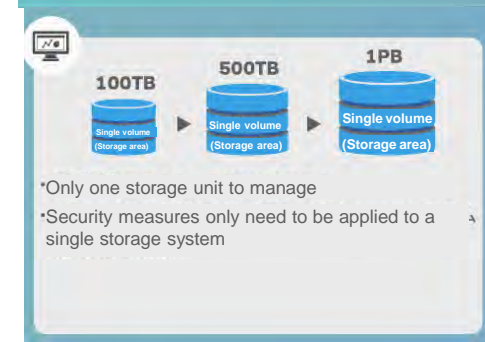
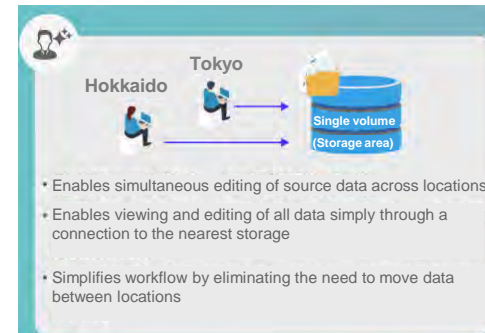
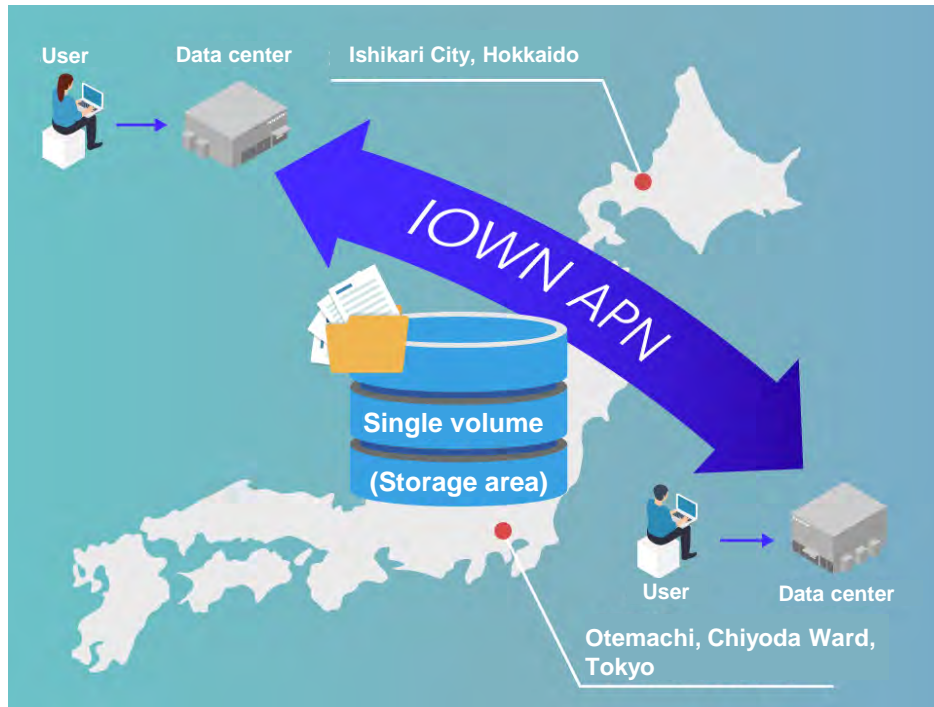


We will further promote our asset-light business model as we enter the era of data center liquidity

## Use of IOWN®

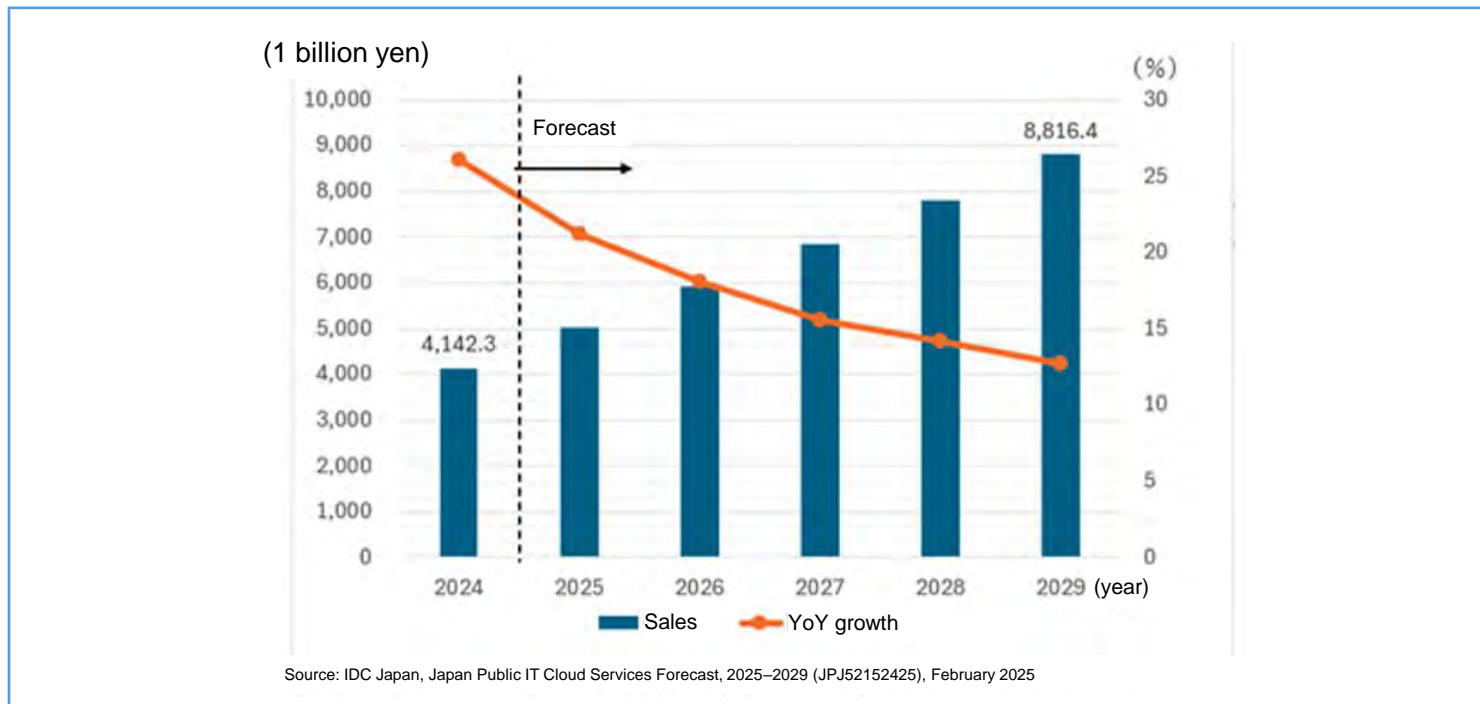
### Launched joint experiment with NTT East regarding data center interconnection between Tokyo and Hokkaido

We began a joint demonstration experiment on Monday, November 17, 2025, for a storage system using the All-Photonics Network (APN) of IOWN, the next-generation communication infrastructure proposed by NTT, Inc., based on the connection between the New Otemachi Site and the Ishikari Renewable Energy Data Center. We achieved a single storage volume with storage equipment installed across two locations in Tokyo and Hokkaido.



➡ We proposed a high-speed connection between Tokyo and Hokkaido for the integrated operation of storage and systems

## As cloud adoption accelerates, the focus shifts to choosing the right support



**System configurations are becoming complex** With the advancement of DX and the adoption of AI, the scope of cloud usage is expanding further, making multi-cloud and hybrid configurations standard practice

**Operational workload and costs are increasing** Monitoring, backup, and security measures are becoming increasingly complex and costly, making monitoring and operational services essential

## Future Outlook for Cloud Solutions

### Developing high value-added solutions that meet the needs of the hybrid multi-cloud era

◇ We will propose our proprietary cloud c9 Flex in combination with public cloud services and data center services. Furthermore, through the provision of MSP services, cloud migration tools, and other offerings, we will support flexible operations and enhanced business continuity planning (BCP).

#### ○ c9 Flex service N series

Leverages Zadara's platform to enable flexible service utilization

#### ○ Amazon/Microsoft partner

Enables one-stop contracts for AWS, Azure, and other services

#### ○ MSP monitoring and operation service

Provides 24/7 monitoring and operation

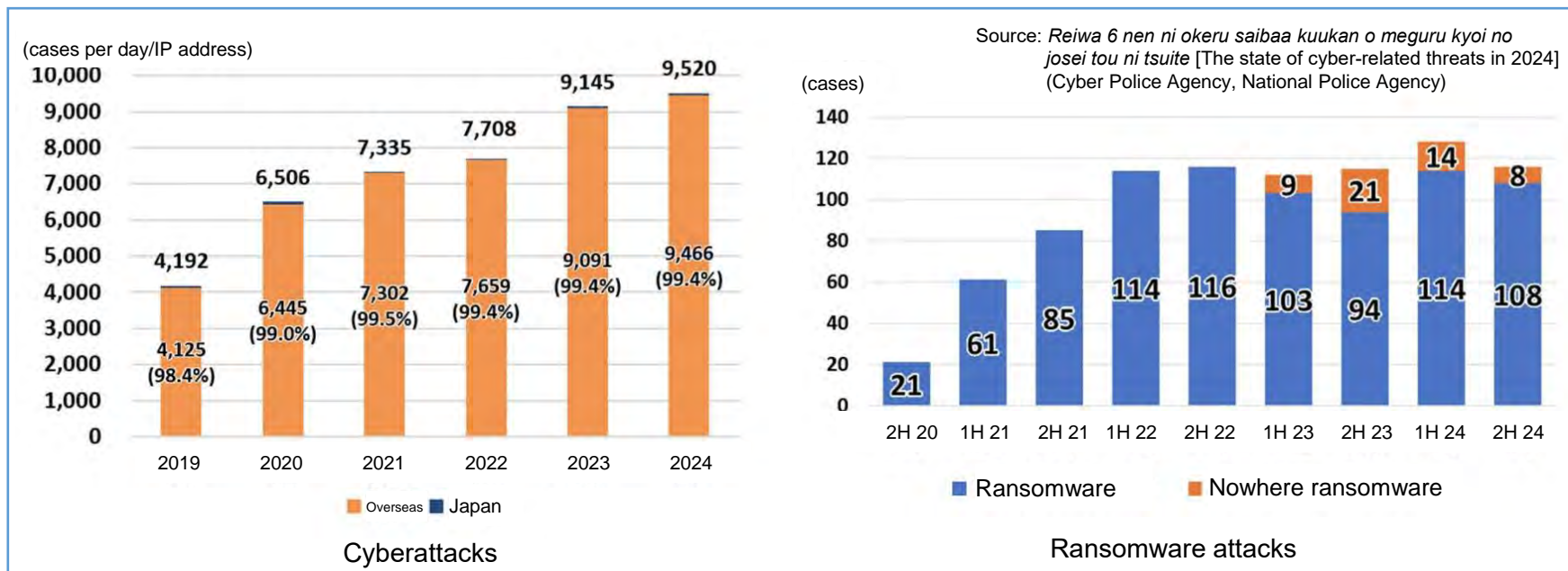
#### ○ CloudAny

Provides cloud migration tools, enabling seamless system migration between various cloud platforms



Utilizing our insights into data center management and operations to become a business that customers choose for its support

## Increasing cyberattacks and persistently high ransomware damage



- (1) Corporate IT environments are shifting toward a hybrid model that combines on-premises systems with the cloud.
- (2) The volume of data continues to grow due to factors such as the advancement of business systems and the increased use of video data. In particular, with rising demand for data backup associated with increased AI utilization, data analytics, and the growing impact of ransomware, investment in high-speed, high-reliability storage remains firm. Replacement demand is also steady.
- (3) In the storage market, technological innovation is driving commoditization, making product differentiation increasingly difficult amid intensifying price competition. In this environment, differentiation through services such as operational support and maintenance is becoming increasingly important in winning orders.

## Future Outlook for Data Solutions

In addition to Dell PowerScale/Isilon and ransomware solutions, we will sell AI server products, offering a comprehensive proposal from generative AI utilization to data storage

We have a 20-year track record in handling Dell PowerScale/Isilon NAS storage products and are highly regarded for our comprehensive support. In addition to these products, we will also offer Dell Technologies' flagship AI server lineup. By aligning with data center needs, we will provide a one-stop solution encompassing product sales, maintenance, and service provision and operation to ensure stable profits.

### ○ Dell PowerScale/Isilon

Our core business, reaching new heights with 20 years of proven results

### ○ Superna

Embedded at the API level in Dell PowerScale/Isilon

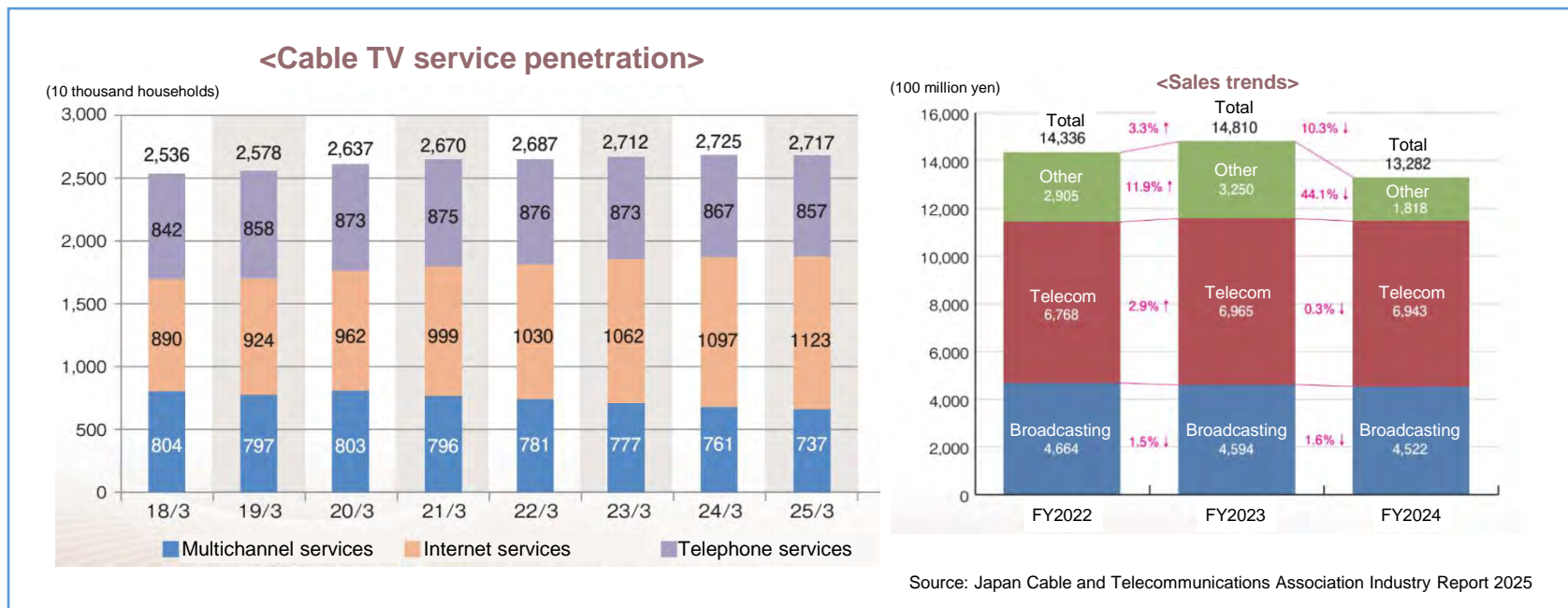
### ○ AI servers (Dell Technologies)

Turning the growing momentum for generative AI into real demand



**We will propose solutions encompassing everything from data generation to accumulation, backed by our proven support capabilities**

## Broadcasting: little changed; Telecom: trending upward



(1) As video streaming services continue to expand, the number of end users for cable TV multichannel broadcasting has either changed little or slightly declined. Viewership continues to shift toward OTT services such as Netflix and Amazon, creating an environment where traditional broadcasting services find it difficult to achieve meaningful growth in end user numbers.

(2) The revenue structure of cable TV operators has shifted from broadcasting to communications (internet). Driven by growing demand for high-speed internet, their primary revenue sources are moving toward communication services such as ISP offerings and fiber-optic connections.

(3) Regional DX initiatives that make use of cable TV networks (disaster-prevention functions and cooperation with local governments) are expanding. With the distribution of disaster-prevention information, evacuation information, and daily-life information by municipalities, the value of cable TV networks as regional infrastructure is being re-evaluated.

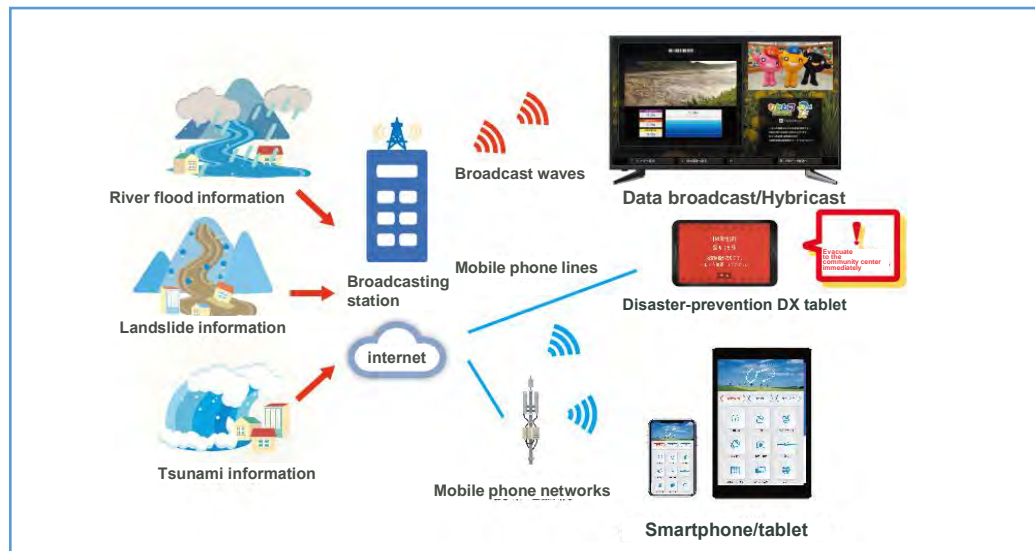
## Collaboration and Initiatives With Municipalities in 2025

- ◆ Regional and disaster prevention DX services were introduced in Kiyosato Town, Hokkaido
- ◆ Municipal information distribution expanded in Rankoshi Town, Hokkaido; Aoki Village, Nagano Prefecture, and other areas
- ◆ This is due to the increased use of the “new local economy and living environment creation grant” by municipalities

Through collaboration with cable TV operators across the country, we will strive to further enhance our services and create new business opportunities.

### Regional DX initiatives in Rusutsu Village and Rankoshi Town in Hokkaido

We developed and deployed a disaster-prevention DX tablet to strengthen disaster information transmission, and launched operations in April 2025



## Content platform

Maintaining profitability and enhancing efficiency



## Information platform

Focusing on expansion of the growth area of regional and disaster prevention DX services



### III. Full-Year Earnings Forecast for the Fiscal Year Ending December 31, 2026

## Non-consolidated net sales and profit are expected to decline for the fiscal year ending December 31, 2026

- Net sales are expected to decline because some data center contracts were canceled and because data solutions sales returned to normal levels, despite a projected increase in sales of cloud solutions in the Computer Platform business.
- Profit is expected to decline mainly due to reduced data center sales.
- Regarding data centers, we are receiving many inquiries from other customers as demand remains strong in the Otemachi area. We will seek to win orders and restore profitability at an early stage through sales activities.

(Millions of yen)

	Fiscal year ended December 31, 2025	Fiscal year ending December 31, 2026 (Forecast)	Change
Net sales	<b>11,760</b>	<b>9,800</b>	(1,960)
Ordinary profit	<b>587</b>	<b>185</b>	(402)
Profit for the period	<b>206</b>	<b>110</b>	(96)

## Consolidated net sales and profit are expected to decline for the fiscal year ending December 31, 2026

- Net sales are expected to decline due to lower sales in the Computer Platform business and lower sales of the content platform in the Media Solutions business.
- While profit is expected to decline due to factors in the Computer Platform business and the Media Solutions business, the venture capital fund business at consolidated subsidiary GiTV is projected to see an increase in profit.
- We will target a V-shaped recovery as a group for the next fiscal year and beyond.

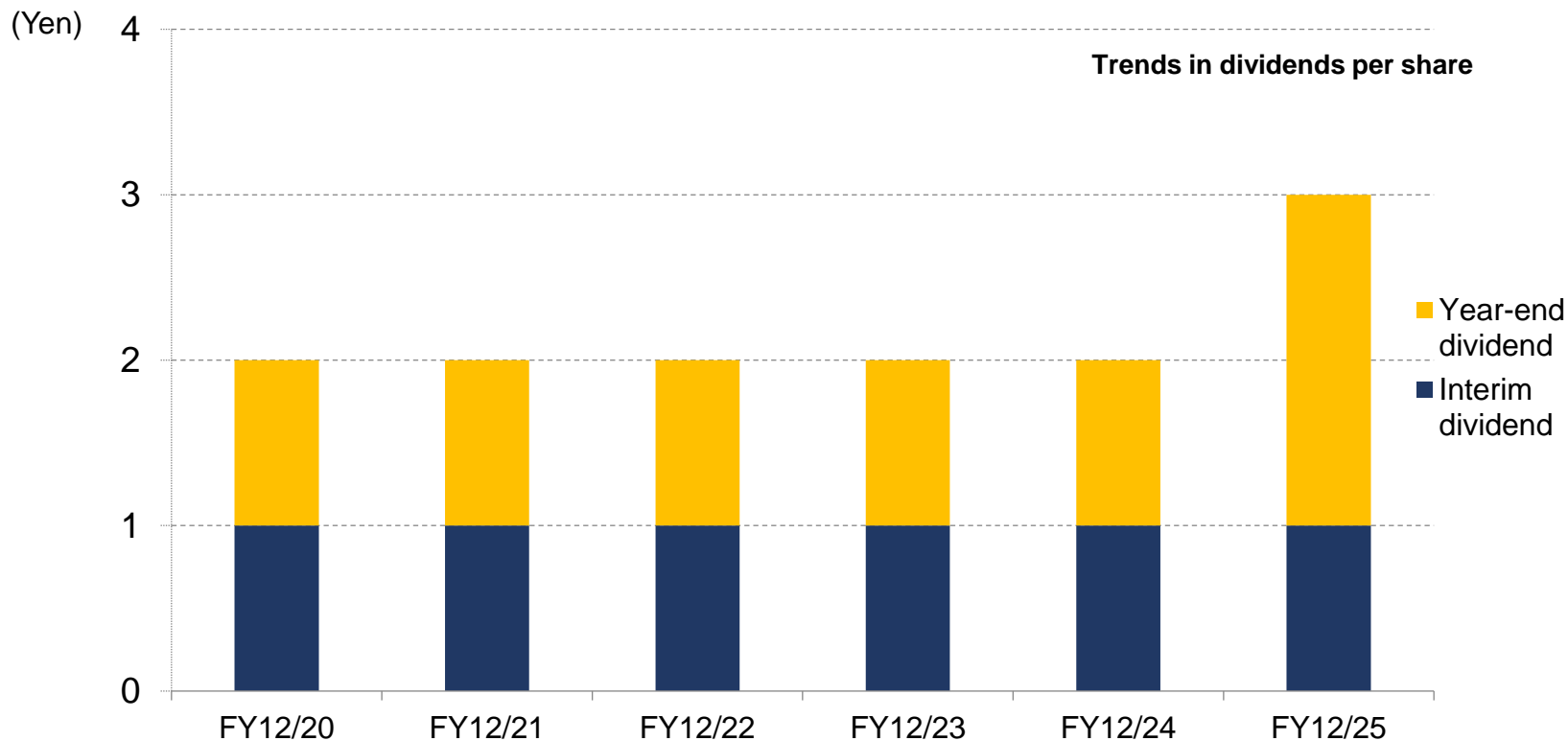
(Millions of yen)

	Fiscal year ended December 31, 2025	Fiscal year ending December 31, 2026 (Forecast)	Change
Net sales	<b>15,289</b>	<b>13,400</b>	(1,889)
Operating profit	<b>811</b>	<b>500</b>	(311)
Ordinary profit	<b>909</b>	<b>490</b>	(419)
Profit attributable to owners of parent for the period	<b>300</b>	<b>100</b>	(200)

## IV. Shareholder Return Policy

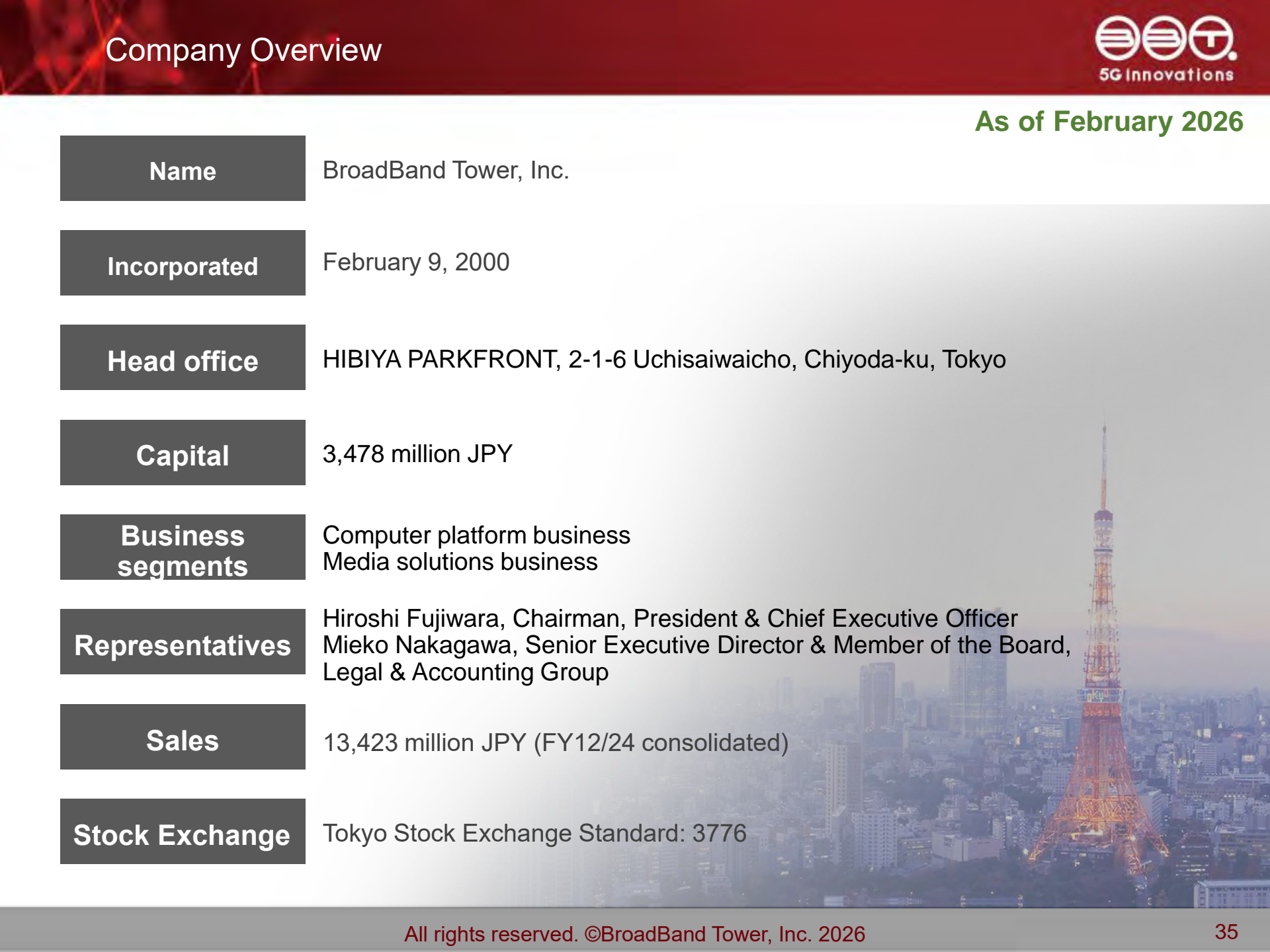
During the fiscal year under review, both sales and profit progressed steadily, owing to the acquisition of major projects during the period. Furthermore, taking into account feedback from shareholders, including institutional investors, and with a view to enhancing shareholder returns, we paid a dividend of 3 yen per share for the full year (an increase), consisting of a year-end dividend of 2 yen and an interim dividend of 1 yen.

We will continue to strive for stable and continuous shareholder returns while comprehensively taking into account business performance and financial conditions.



# Appendix

As of February 2026



<b>Name</b>	BroadBand Tower, Inc.
<b>Incorporated</b>	February 9, 2000
<b>Head office</b>	HIBIYA PARKFRONT, 2-1-6 Uchisaiwaicho, Chiyoda-ku, Tokyo
<b>Capital</b>	3,478 million JPY
<b>Business segments</b>	Computer platform business Media solutions business
<b>Representatives</b>	Hiroshi Fujiwara, Chairman, President & Chief Executive Officer Mieko Nakagawa, Senior Executive Director & Member of the Board, Legal & Accounting Group
<b>Sales</b>	13,423 million JPY (FY12/24 consolidated)
<b>Stock Exchange</b>	Tokyo Stock Exchange Standard: 3776



# Consolidated Profit and Loss Statement for the Fiscal Year Ended December 31, 2025



(Millions of yen)

	Fiscal year ended December 31, 2024	Fiscal year ended December 31, 2025	YoY	
			Amount	%
Net sales	13,423	15,289	1,866	13.9
Cost of sales	10,098	12,014	1,916	18.9
Gross profit (loss)	3,325	3,275	(50)	(1.5)
SG&A expenses	2,657	2,464	(193)	(7.2)
Operating profit (loss)	668	811	143	21.4
Ordinary profit (loss)	809	909	100	12.3
Profit (loss) attributable to owners of parent	386	300	(86)	(22.3)

# Consolidated Balance Sheet for the Fiscal Year Ended December 31, 2025



(Millions of yen)

	End of December 2024	End of December 2025		End of December 2024	End of December 2025
Cash and deposits	7,595	6,975	Accounts payable – trade	1,005	933
Accounts receivable- trade	1,737	2,032	Short-term borrowings Current portion of long- term borrowings	1,288	1,213
Merchandise and finished goods	173	72	Income tax payable	182	222
Other	539	612	Other	2,214	2,188
Allowance for doubtful accounts	(2)	(2)	Total current liabilities	4,690	4,557
Total current assets	10,043	9,690	Long-term borrowings	1,646	1,151
			Other	1,464	1,403
			Total non-current liabilities	3,111	2,554
Property, plant and equipment	4,384	4,055	Total liabilities	7,802	7,112
Intangible assets	1,169	1,087	Total shareholders' equity	8,362	8,556
Investments and other assets	4,152	4,348	Accumulated other comprehensive income	271	211
Total non-current assets	9,706	9,491	Share acquisition rights	13	13
			Non-controlling interests	3,300	3,288
			Total net assets	11,947	12,069
Total assets	19,750	19,182	Total liabilities and net assets	19,750	19,182

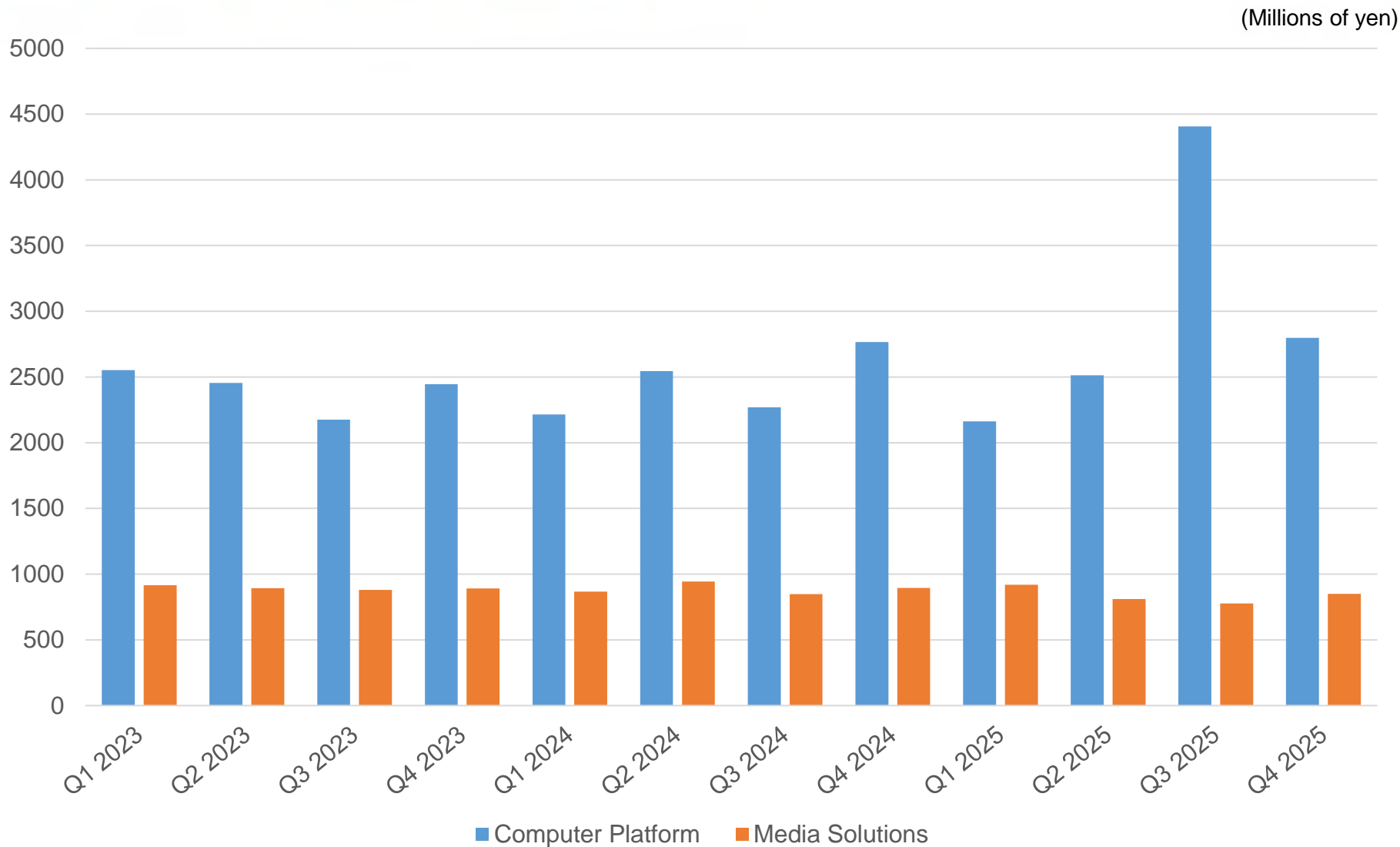
# Consolidated Cash Flow Statement for the Fiscal Year Ended December 31, 2025



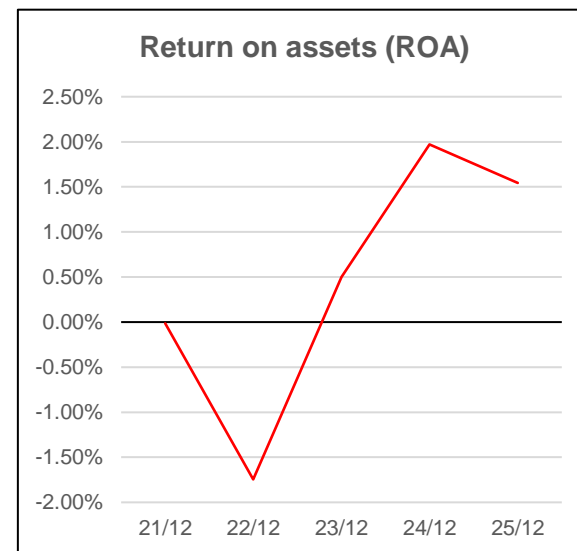
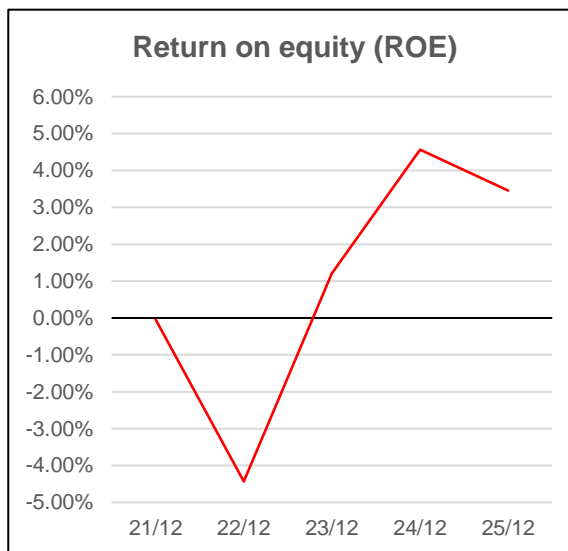
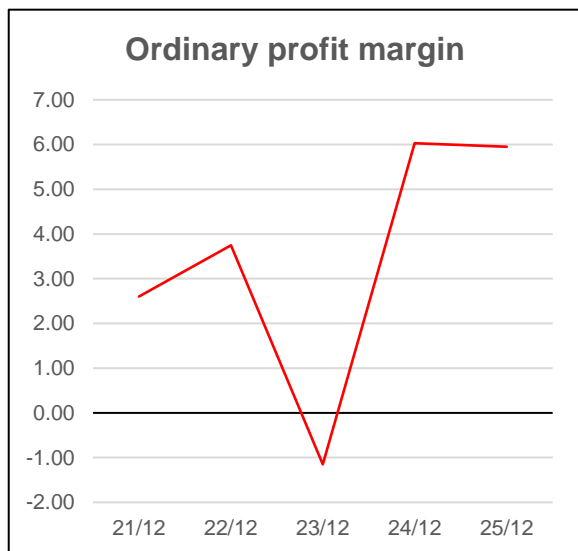
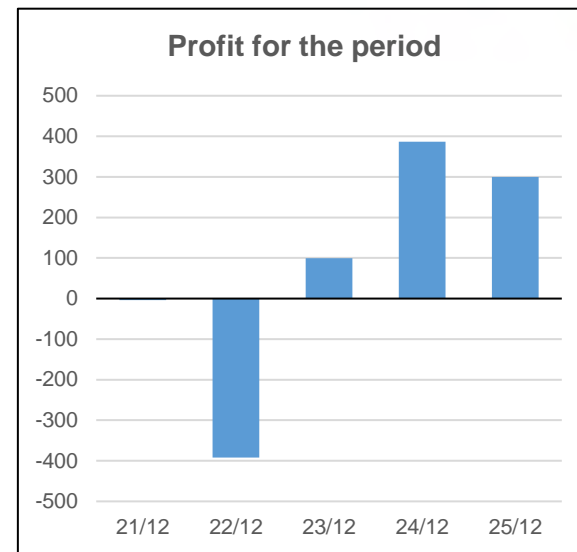
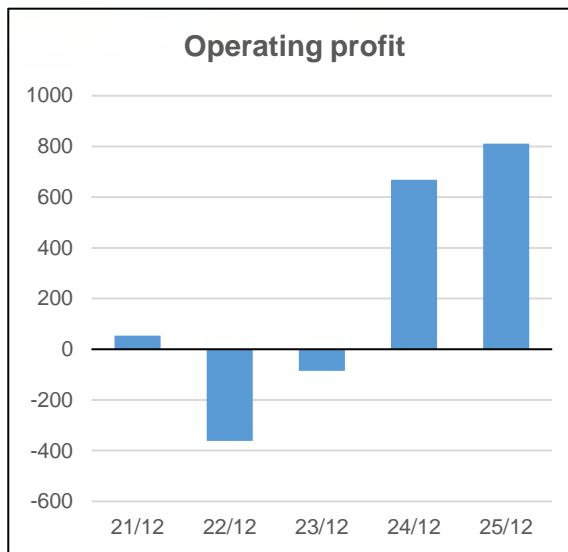
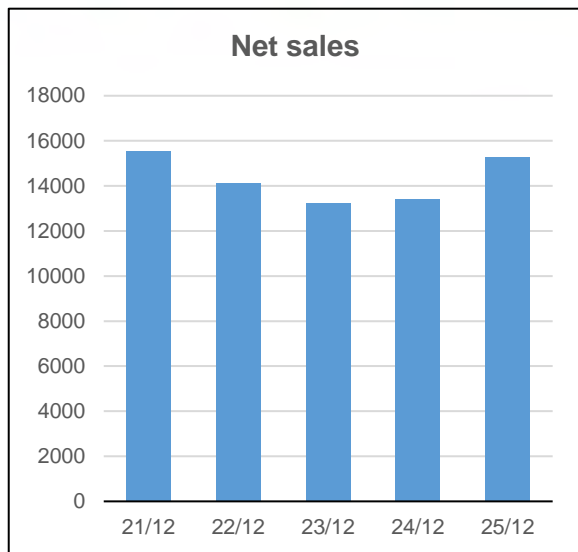
(1,000 yen)

	Fiscal year ended December 31, 2024	Fiscal year ended December 31, 2025	Change
Cash and cash equivalents at beginning of period	6,147,259	7,585,914	1,438,655
Cash flows from operating activities	2,761,918	1,339,541	(1,422,377)
Cash flows from investing activities	(585,807)	(1,795,769)	(1,209,962)
Cash flows from financing activities	(737,455)	(654,224)	83,231
Increase in cash and cash equivalents	1,438,655	(1,110,453)	(2,549,108)
Cash and cash equivalents at end of period	7,585,914	6,475,461	(1,110,453)
Free cash flow	2,176,000	(456,228)	(2,632,228)

# Sales trends by segment



(Millions of yen)



Policies	Action items	ESG
1. Climate change measures and environmental preservation	<ul style="list-style-type: none"> <li>• Promotion of energy-saving and resource-conservation measures in the data center business</li> <li>• Proactive adoption and expanded use of renewable energy</li> <li>• Continuous promotion of businesses that contribute to lower environmental impact, such as solar power generation projects</li> </ul>	E
2. Information security	<ul style="list-style-type: none"> <li>• Operation of an information security management system based on international standards</li> <li>• Acquisition and maintenance of advanced security certifications for cloud services</li> <li>• Enhancement of response to cyber risks, and continuation of internal training and education</li> </ul>	G
3. Policy and strategy regarding human resource development and the improvement of the internal company environment	<ul style="list-style-type: none"> <li>• Recruitment and promotion of talent regardless of gender, nationality, educational background, or any other such considerations</li> <li>• Development of systems that enable flexible working arrangements and provision of a comfortable office environment</li> <li>• Continuous human resource development and support for skill enhancement</li> <li>• Enhancement of performance through the introduction of activity-based workplaces (ABW)</li> </ul>	S
4. Information disclosure and communication	<ul style="list-style-type: none"> <li>• Improvement of business activities through dialogue with stakeholders</li> <li>• Understanding of the response to international initiatives</li> <li>• Compliance with laws, regulations, and other requirements, and risk management</li> </ul>	S
5. Legal compliance and risk management	<ul style="list-style-type: none"> <li>• Compliance with governance-related regulations</li> <li>• Understanding of, and appropriate response to, social-related laws and regulations</li> <li>• Understanding of, and appropriate response to, environmental laws and regulations</li> <li>• Compliance with laws and regulations related to information security, and continuous strengthening of security systems</li> </ul>	G

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**5G Innovations**

(Note)

The statements regarding the future contained within this document are based on the information currently available to the Company Group and certain assumptions that have been determined to be reasonable. The Company Group does not guarantee the validity of such statements as actual performance and other factors can result in significant deviations.